



# Providing a world class soccer program that enriches children’s lives.

Thursday, December 5, 2024, at 7:00 p.m.

Board Meeting Minutes

ZOOM Virtual Meeting &

AEF Office -1603 Chestnut Street, Alhambra, CA. 91803

ATTENDANCE (“X” means person was present, 12 for Quorum)						
	Alex To	x	Jie Yao	x	Manny Olea	Stacy DuBois
x	Andrew Ramirez	x	Jeremy Taylor		Maria Reyes	x Stephanie To
x	Angela Argueta	x	Jill Terry	x	Matthew Chavez	x Steve Perry
x	Christina Bentivegna	x	Jim Jaime		Patrick Woo	Victoria Curiel
x	Cindy Au-Yeung*	x	Julio Sanchez			x Michelle Stavostrand
	David Ritz	x	Kayleigh Palomino			x Cindy Au-Yeung
x	Janet Sanchez	x	Kristy Rowe			

## AGENDA

TOPIC	DISCUSSION	ACTION / FOLLOW-UP
Call to Order	Christina called the meeting to order at 7:05 P.M.	
Minutes (Jill)	Minutes: 11/7/2024 - no motion to approve, defer to next month	Present Board Meeting Minutes from 11-7-24 at next meeting
Announcements	<p>Congratulations to Christina Bentivegna, new Regional Commissioner!</p> <p>Thank you to Manny Olea. The job as RC is huge, and could be likened to the CEO of a company who often wears many hats. You’ve been a tireless presence every weekend at the fields and at every Region 60 event.</p> <p>Manny spoke about volunteering since 2012 with the guiding philosophy to “Let the kids play!” He planted the seed about succession planning with Christina a while ago, provided mentoring and sent her to the AYSO National Annual General Meeting (NAGM) twice. He is enthusiastic that Christina will bring new blood and fresh ideas and looks forward to facilitating a seamless transition.</p> <p>Christina: “As your new Region Commissioner, I will approach this role with a strong commitment to inclusivity, fairness, and the overall well-being of our players. One of my guiding principles will be to treat every player, regardless of their skill level, with the same care and respect. From the most seasoned player to the beginner, each child deserves a quality program, a positive environment, and the opportunity to develop their love of soccer. I am excited about what the future holds for Region 60. I look forward to working with all of you.”</p>	



## Providing a world class soccer program that enriches children’s lives.

<p>Treasurer Report</p>	<p>Maria’s emailed report:            I went to open a \$100,000 Certificate of Deposit (CD) as previously approved by the Board, but was told that only the Secretary or President may open the CD. Thus, I would like to motion to have Jill Terry as a signer on the account and have the Board Minutes for this month reflect that Jill as the Secretary is authorized to open the CD for \$100,000 at Chase bank located at 120 W. Las Tunas Blvd, San Gabriel, CA for 3 months at the current rate (4.% as of today), auto renewal with a 10 day grace period. Currently we have Ricardo Quinonez as the Secretary, Key Decision Maker and Director. He must be removed, but the Board Minutes should reflect this as well. As of today, Manny, Christina, Rolando and myself are the authorized signers on the account.            Correct meeting minutes “            Summary of changes to Chase account:            Key decision maker changes: Remove Ricardo Quinonez, add Jill Terry            Signers: add Jill Terry            Motion by Maria, second by Steve.</p> <p><b>Following is a quick summary of what happened during the month of November:</b></p> <p>Attached are the Treasurer's Reports for the month of November.  <u>Registration fees received:</u>            -All-Stars \$3,600            -Grad Series \$600            -Core \$865</p> <p>Fundraising Funds received from Cono Loco Ice Cream \$180.            Net revenue from clinics \$8,169 (11/30/24)            Net revenue from Snack bar \$2,334 (11/30/24) - <b>Kristy was under the impression to keep things as break even as a service for Region families, recommended by Steve to set sights on turning a profit next year with higher prices and increased offerings</b></p> <p><u>Expenditures</u>            -Closing ceremonies \$2,831 for closing ceremonies            -Region 13 Thanksgiving Tournament - \$1,262 for food for volunteers (to be reimbursed).</p> <p>Motion to approve Treasurer's December report by Stephane, second by Kristy.</p>	<p>Unanimously approved by the Board</p> <p>Unanimously approved by the Board</p>
<p>CVPA Report (Christina)</p>	<p>CVPA Report: emailed report earlier, 5-6 volunteers in the last month            Motion to approve by Jill, second by Jay.</p>	<p>The board unanimously approved the December CVPA Report</p>
<p>Safety Report (Jim)</p>	<p>Field Conditions: no safety report, no injuries, sprinklers required turn off last two weeks, steve repaired and dried out fields with dirt</p>	



## Providing a world class soccer program that enriches children's lives.

Permits Report (Alex)	Permits Report: Almansor "Field 1" ends 12/7/24, 10U fields only on Saturdays																												
Area 1C Report (Christina)	Discussed Roadshow AllStar dates Playoffs due dates for rosters. New RC at Region 40, Chad Espinosa																												
Area Playoffs	<p>We are hosting 12 games on Saturday December 14 from 8:30am-8pm with the last game at 6:30pm on 14U and Sunday December 15 we have 4 games; 2 on 12U and 2 on 14U.</p> <ul style="list-style-type: none"> <li>• We will need tent/field monitors for the day, preferably in shifts so no one needs to stay the entire day.</li> <li>• Many board members will be unavailable due to playoff games, tournaments, referee assignments and EXTRA playoffs.</li> <li>• A signup genius has gone out to the board, please sign up if you are available to assist.</li> </ul>	Direct potential volunteers to sign-up																											
Regional Referee Administrator Report (Steve)	<p>All-Star Team Referee Requirement Update (see attachments)</p> <table border="1" data-bbox="341 890 1166 1497"> <tr> <td rowspan="3">Section All Stars</td> <td>14U</td> <td>1 At-large Qualifying Advanced Referee or Advanced Candidate</td> <td>1 At-large Qualifying Intermediate Referee or Intermediate Candidate</td> </tr> <tr> <td>12U</td> <td>1 At-large Qualifying Intermediate Referee or Intermediate Candidate</td> <td>1 Team Referee, Regional since September</td> </tr> <tr> <td>10U</td> <td>1 At-large Qualifying Intermediate Referee or Regional Referee with 1 year minimum in grade</td> <td>1 Team Referee, Regional since September</td> </tr> <tr> <td rowspan="3">Area All Stars</td> <td>14U</td> <td>1 At-large Qualifying Advanced Referee or Advanced Candidate</td> <td>1 Team Referee, Intermediate or Intermediate Candidate</td> </tr> <tr> <td>12U</td> <td>1 At-large Qualifying Intermediate Referee or Intermediate Candidate</td> <td>1 Team Referee, Regional since September</td> </tr> <tr> <td>10U</td> <td>1 At-large Qualifying Intermediate Referee or Regional Referee with 1 year minimum in grade</td> <td>1 Team Referee, Regional since September</td> </tr> <tr> <td rowspan="2">Regional Stars</td> <td>12U</td> <td>1 Team Referee, Intermediate Candidate or Regional with 1 year minimum in grade</td> <td>1 Team Referee, Regional</td> </tr> <tr> <td>10U</td> <td>1 Team Referee, Regional since September</td> <td>1 Team Referee, Regional</td> </tr> </table>	Section All Stars	14U	1 At-large Qualifying Advanced Referee or Advanced Candidate	1 At-large Qualifying Intermediate Referee or Intermediate Candidate	12U	1 At-large Qualifying Intermediate Referee or Intermediate Candidate	1 Team Referee, Regional since September	10U	1 At-large Qualifying Intermediate Referee or Regional Referee with 1 year minimum in grade	1 Team Referee, Regional since September	Area All Stars	14U	1 At-large Qualifying Advanced Referee or Advanced Candidate	1 Team Referee, Intermediate or Intermediate Candidate	12U	1 At-large Qualifying Intermediate Referee or Intermediate Candidate	1 Team Referee, Regional since September	10U	1 At-large Qualifying Intermediate Referee or Regional Referee with 1 year minimum in grade	1 Team Referee, Regional since September	Regional Stars	12U	1 Team Referee, Intermediate Candidate or Regional with 1 year minimum in grade	1 Team Referee, Regional	10U	1 Team Referee, Regional since September	1 Team Referee, Regional	
Section All Stars	14U		1 At-large Qualifying Advanced Referee or Advanced Candidate	1 At-large Qualifying Intermediate Referee or Intermediate Candidate																									
	12U		1 At-large Qualifying Intermediate Referee or Intermediate Candidate	1 Team Referee, Regional since September																									
	10U	1 At-large Qualifying Intermediate Referee or Regional Referee with 1 year minimum in grade	1 Team Referee, Regional since September																										
Area All Stars	14U	1 At-large Qualifying Advanced Referee or Advanced Candidate	1 Team Referee, Intermediate or Intermediate Candidate																										
	12U	1 At-large Qualifying Intermediate Referee or Intermediate Candidate	1 Team Referee, Regional since September																										
	10U	1 At-large Qualifying Intermediate Referee or Regional Referee with 1 year minimum in grade	1 Team Referee, Regional since September																										
Regional Stars	12U	1 Team Referee, Intermediate Candidate or Regional with 1 year minimum in grade	1 Team Referee, Regional																										
	10U	1 Team Referee, Regional since September	1 Team Referee, Regional																										



## Providing a world class soccer program that enriches children's lives.

	<p>REFeree for the team from the Referee Host Region.</p> <p>(3) <b>All-Stars</b> – The Area Referee Administrator shall formulate a plan to ensure that all All-Stars pool games are officiated by qualified referees, determined to be qualified to referee the 10U, 12U, and 14U games they are assigned to at the All-Star level of play.</p> <p>(i) <b>Section and Area All-Stars</b> – For 10U and 12U games, and for 14U Area All Stars games, the Regional Referee Administrator from the Referee Host Region shall assign a referee and both the Home Team and the Away Team shall furnish one Team Referee to act as Assistant Referees for the game following their respective team's game, or for the first game of the day on that field if there are three (3) or fewer games on that field on that day. For 14U Section All Stars pool games, and for the first game of the day in all Divisions when there are four (4) or more games on any given field, on that day, a full three-person referee team shall be scheduled by the Regional Referee Administrator from the Referee Host Region (see Section 11) giving precedence to the At-large referees submitted by the regions per Section 18(b)(1).</p> <p>(ii) <b>Regional Stars</b> – For all Regional Stars games, the Home Team shall furnish two Team Referees and the Away Team shall furnish one Team Referee for the game following the game their team is playing, or for the first game of the day on that field if there are three (3) or fewer games on that field on that day. These individuals will determine who will act as Referee and who will act as Assistant Referee. If the referees do not agree, then the game will not be played. If the referees agree to officiate the game, the score of the game shall be final. For the first Regional Stars game of the day on any given field, when there are four (4) or more games on that field, on that day, then a full three person referee team shall be scheduled by the Regional Referee Administrator from the Referee Host Region (see Section 11) giving precedence to the At-large referees submitted by the regions per Section 18(b)(1).</p> <p>Area Playoffs - December 14-15          In the process of reaching out to referees and filling Region 60 slots          Thank you to all who spent all day three days at the Turkey Tournament!</p>	
Referee Instruction Report (Kristy)	No upcoming classes scheduled Suggestion by Jim of a women's course with giveaways - for future consideration	
Regional Coach Administrator (Matthew)	RCA Report: Next season instead of field instruction with low participation, Matt wants to do more classroom sessions - coach management, sideline, games, Steve suggests that teams are not formed until Head Coach, Assistant Coach, and 2 Referees are all in place - use other regions as a model Planning for 2025 Core Season - plant the seed in 8U, that volunteering is required	
Clinics/Camps (Jim)	Skills Clinics / Camp: Winter camp dates will be out soon	
Extra Program	Skills Training Refunds - \$150 - Parent Meeting to occur - to be organized and run by the new extra program coordinator	
EXTRA Program Guidelines Committee	Members: Alex, Cindy, Jim, Julio, Kabul EXTRA Program Guidelines draft presented - feedback collected and provided back to guidelines committee for research and revision prior to next meeting	
Tournament Coordinator (Steve)	The Turkey Tournament was a good trial run of a tournament at Almansor.	
Calendar Items (Christina)	Calendar Items: 12/8/24 - Closing Ceremony - Picture Day 2025 - Christina proposed signing a 2-year contract with Pine Valley Studios and to set the Fall 2025 date soon	Unanimously approved by the Board



## Providing a world class soccer program that enriches children's lives.

<p>Grad Series (Matt/Jay)</p>	<p>Grad Series - Boys: 2 teams for sure, potentially a third. Julio volunteered to coach a 4th team if there are enough players. Girls: 2 teams, possibly a third with players on the wait list, forming each with the necessary volunteers Grad Series meeting with parents - Tuesday?</p>	
<p>All-Stars</p>	<p>Teams: We are going with 4 10UB and potentially 4 12UB - pending invite acceptance numbers to avoid watering down the 2 teams.</p> <ul style="list-style-type: none"> <li>● 10U, 12UG Sections teams are done</li> <li>● 12UB, 14UB &amp; 14UG Section are pending payment for 1 player</li> <li>● All Area invites have gone out</li> </ul>	
<p>Nomination Committee</p>	<p>Motion to nominate Janet Sanchez for Extra Program Coordinator who has served as a board member at Region 60 as 10U Division Commissioner and Registrar in previous years. Her non-AYSO experience includes, USYVL Monterey Park Program Director for the 2017 season</p> <p>Motion seconded by Andrew who relayed firsthand experience with Janet as a hardworking and proactive Team Manager who allows the coach to coach.</p> <p>The Board elected (9 Yes, 0 No, 2 Abstain) Janet Sanchez to become Extra Program Coordinator with a term of December 2024-December 2025.</p> <p>Guidance provided by Extra Program Guidelines Committee: Specific Duties and Responsibilities of The EXTRA Coordinator is intended to manage the EXTRA Program in accordance with The Southern California Extra Developmental Soccer League (SCEDSL) offered in AYSO Section 1, 10 &amp; 11 guidelines.</p> <p>The EXTRA program coordinator is responsible for;</p> <ol style="list-style-type: none"> <li>1. Coordinate EXTRA program with Region staff following Region Guidelines and all other requirements.</li> <li>2. Work with the Region Commissioner, Region Treasurer and Budget Committee to prepare a budget and submit for approval to the Regional Board by June 1 of each year.</li> <li>3. Ensure compliance with all AYSO Philosophies, Rules &amp; Regulations, and By-Laws.</li> <li>4. Ensure compliance with SCEDSL guidelines.</li> <li>5. Represent all teams at Section and Circuit planning meetings.</li> </ol>	



**Providing a world class soccer program that enriches children’s lives.**

	<ol style="list-style-type: none"> <li>6. Coordinate multiple player evaluations in accordance with SCEDSL guidelines. Communicating EXTRA player tryouts a minimum of 3 weeks in advance.</li> <li>7. Communicate and coordinate the EXTRA coach selection process.</li> <li>8. Coordinate EXTRA uniform &amp; track suit selection, ordering and distribution with Region Uniform Coordinator &amp; Purchasing Director.</li> <li>9. Coordinate team formations in accordance with SCEDSL guidelines.</li> <li>10. Coordinate with EXTRA coaches to send EXTRA teams to tournaments.</li> <li>11. Monitor teams for demonstration of positive representation; maintain list of infractions.</li> <li>12. Monitor and manage budget and ensure player accounts are current.</li> <li>13. Perform other functions necessary for the successful implementation and execution of the program.</li> <li>14. In conjunction with the Region Commissioner and EXTRA Player Selection Committee, determine which flight each team should participate in.</li> </ol> <p>It is highly recommended the applicant/volunteer selected for the position should not be a potential coach or player parent to ensure no conflict in coach/player selection.</p>	
Open Discussion	Open Discussion: Volunteer Recognition - needs a dedicated event and more recognition, event at an LAFC or Galaxy event	
Adjourn	Christina adjourned the meeting at 9:24 P.M.	

Volunteer Report  
12/5/2024

<b>First Name</b>	<b>Last Name</b>
Andres	Ybarra
Jorge	Ramirez
Jose	De la torre
Julie	Chang
Lesly	Molina
Luis	Avila

**AYSO - Region 1C60**  
**Budget vs. Actuals: P&L - FY25 P&L Classes**  
 July 2024 - June 2025

	1 CORE			2 EXTRA			3 SPRING			4 ALL-STARS			5 GRAD SERIES			TOTAL		
Column1	Actual	Budget	over Budget	Actual2	Budget3	over Budget4	Actual5	Budget6	over Budget7	Actual8	Budget9	over Budget10	Actual11	Budget12	over Budget13	Actual14	Budget15	over Budget16
<b>Revenue</b>																		
4005 Registration Fees	168,510.00	182,700.00	-14,190.00	50,660.00	60,480.00	-9,820.00		23,220.00	-23,220.00	3,600.00	17,280.00	-13,680.00	360.00	4,500.00	-4,140.00	223,130.00	288,180.00	-65,050.00
4005.1 Registration fees - EXTRA	7,100.00		7,100.00	-7,100.00	-8,400.00	1,300.00			0.00				0.00		0.00	0.00	-8,400.00	8,400.00
4005.2 Region Supported Discount	-1,125.00	-1,600.00	475.00	-4,000.00	-4,400.00	400.00			0.00				0.00		0.00	-5,125.00	-6,000.00	875.00
<b>Total 4005 Registration Fees</b>	<b>\$ 174,485.00</b>	<b>\$ 181,100.00</b>	<b>-\$ 6,615.00</b>	<b>\$ 39,560.00</b>	<b>\$ 47,680.00</b>	<b>-\$ 8,120.00</b>	<b>\$ 0.00</b>	<b>\$ 23,220.00</b>	<b>-\$ 23,220.00</b>	<b>\$ 3,600.00</b>	<b>\$ 17,280.00</b>	<b>-\$ 13,680.00</b>	<b>\$ 360.00</b>	<b>\$ 4,500.00</b>	<b>-\$ 4,140.00</b>	<b>\$ 218,005.00</b>	<b>\$ 273,780.00</b>	<b>-\$ 55,775.00</b>
4006 Registration Fee Refunds	-9,275.25	-5,900.00	-3,375.25	-560.00		-560.00		-600.00	600.00	-180.00		-180.00			0.00	-10,015.25	-6,500.00	-3,515.25
4007 Early Registration Discount	-16,230.00	-16,500.00	270.00	-1,140.00	-1,140.00	0.00			0.00			0.00			0.00	-17,370.00	-17,640.00	270.00
4008 Multi - Child Discount	-695.00	-980.00	285.00	-100.00		-100.00			0.00			0.00			0.00	-795.00	-980.00	185.00
4010 Merchandise Revenue		6,250.00	-6,250.00	465.00	200.00	265.00			0.00		2,500.00	-2,500.00			0.00	465.00	8,950.00	-8,485.00
4016 Area Registration Fees		-4,400.00	4,400.00	-1,000.00	-500.00	-500.00			0.00			0.00			0.00	-1,000.00	-4,900.00	3,900.00
4023 Tournament - Referee Commitment Refund	0.00		0.00			0.00			0.00			0.00			0.00	0.00	0.00	0.00
4024 Concessions	6,419.46	2,500.00	3,919.46			0.00			0.00			0.00			0.00	6,419.46	2,500.00	3,919.46
4040 Fundraising - Other	16,860.00	51,700.00	-34,840.00			0.00			0.00			0.00			0.00	16,860.00	51,700.00	-34,840.00
4040.1 Fundraising - Community Businesses	398.50		398.50			0.00			0.00			0.00			0.00	398.50	0.00	398.50
<b>Total 4040 Fundraising - Other</b>	<b>\$ 17,258.50</b>	<b>\$ 51,700.00</b>	<b>-\$ 34,441.50</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 17,258.50</b>	<b>\$ 51,700.00</b>	<b>-\$ 34,441.50</b>
4310 Sponsors/Contributions/Donations	256.50	2,000.00	-1,743.50		500.00	-500.00			0.00			0.00			0.00	256.50	2,500.00	-2,243.50
4959 Other Income			0.00			0.00			0.00			0.00			0.00	0.00	0.00	0.00
4959.1 Other Inc - Cancellation Fees	1,697.50		1,697.50			0.00			0.00			0.00			0.00	1,697.50	0.00	1,697.50
<b>Total 4959 Other Income</b>	<b>\$ 1,697.50</b>	<b>\$ 0.00</b>	<b>\$ 1,697.50</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 1,697.50</b>	<b>\$ 0.00</b>	<b>\$ 1,697.50</b>
5703 Payments to AYSO - Registration Fees	-200.00		-200.00			0.00			0.00			0.00			0.00	-200.00	0.00	-200.00
9105 Interest Income	6.02	10.00	-3.98			0.00			0.00			0.00			0.00	6.02	10.00	-3.98
<b>Total Revenue</b>	<b>\$ 173,722.73</b>	<b>\$ 215,780.00</b>	<b>-\$ 42,057.27</b>	<b>\$ 37,225.00</b>	<b>\$ 46,740.00</b>	<b>-\$ 9,515.00</b>	<b>\$ 0.00</b>	<b>\$ 22,620.00</b>	<b>-\$ 22,620.00</b>	<b>\$ 3,420.00</b>	<b>\$ 19,780.00</b>	<b>-\$ 16,360.00</b>	<b>\$ 360.00</b>	<b>\$ 4,500.00</b>	<b>-\$ 4,140.00</b>	<b>\$ 214,727.73</b>	<b>\$ 309,420.00</b>	<b>-\$ 94,692.27</b>
<b>Gross Profit</b>	<b>\$ 173,722.73</b>	<b>\$ 215,780.00</b>	<b>-\$ 42,057.27</b>	<b>\$ 37,225.00</b>	<b>\$ 46,740.00</b>	<b>-\$ 9,515.00</b>	<b>\$ 0.00</b>	<b>\$ 22,620.00</b>	<b>-\$ 22,620.00</b>	<b>\$ 3,420.00</b>	<b>\$ 19,780.00</b>	<b>-\$ 16,360.00</b>	<b>\$ 360.00</b>	<b>\$ 4,500.00</b>	<b>-\$ 4,140.00</b>	<b>\$ 214,727.73</b>	<b>\$ 309,420.00</b>	<b>-\$ 94,692.27</b>
<b>Expenditures</b>																		
5101 Uniforms - Players - TAX PAID	22,142.58	36,065.00	-13,922.42	13,414.95	12,847.00	567.95		7,800.00	-7,800.00		10,084.00	-10,084.00		1,560.00	-1,560.00	35,557.53	68,356.00	-32,798.47
5102 Uniforms - Coaches - TAX PAID	2,487.36	2,400.00	87.36		984.00	-984.00			0.00			0.00			0.00	2,487.36	3,384.00	-896.64
5103 Uniforms - Referees - TAX PAID	4,293.98	5,940.00	-1,646.02			0.00			0.00			0.00			0.00	4,293.98	5,940.00	-1,646.02
5104 Uniforms - Other - TAX PAID		1,050.00	-1,050.00	8,312.41	12,259.00	-3,946.59			0.00			0.00			0.00	8,312.41	13,309.00	-4,996.59
5111 Field expenses	3,020.89	14,375.00	-11,354.11			0.00			0.00			0.00			0.00	3,020.89	14,375.00	-11,354.11
5130 Equipment - TAX PAID	12,175.08	27,985.00	-15,809.92		3,000.52	-3,000.52	31.73		31.73			0.00			0.00	12,206.81	30,985.52	-18,778.71
5140 Storage Fees	200.00	250.00	-50.00			0.00			0.00			0.00			0.00	200.00	250.00	-50.00
5150 Trainer Payments			0.00		13,000.00	-13,000.00			0.00			0.00			0.00	0.00	13,000.00	-13,000.00
5224 Tournament - Water, Food **	1,262.45		1,262.45			0.00			0.00			0.00			0.00	1,262.45	0.00	1,262.45
5225 Concession Expenses	4,085.65	2,500.00	1,585.65			0.00			0.00			0.00			0.00	4,085.65	2,500.00	1,585.65
5228 Tournament/National Games Entry Fees	1,000.00		1,000.00	3,975.00	8,400.00	-4,425.00			0.00			0.00			0.00	4,975.00	8,400.00	-3,425.00
5235 Merchandise Expense		2,000.00	-2,000.00			0.00			0.00		1,980.00	-1,980.00			0.00	0.00	3,980.00	-3,980.00
5255 Ads/Social Media/Newsletter/Yearbook/Pictures	5,085.80	14,310.00	-9,224.20			0.00			0.00			0.00			0.00	5,085.80	14,310.00	-9,224.20
5272 Awards & Trophies TAX PAID	8,826.72	12,465.50	-3,638.78			0.00	126.61		126.61			0.00		500.00	-500.00	8,953.33	12,965.50	-4,012.17
5274 Volunteer Recognition	3,878.97	24,300.00	-20,421.03			0.00			0.00			0.00			0.00	3,878.97	24,300.00	-20,421.03
5431 Clinic Training Expenses - Player		0.00	0.00			0.00			0.00		7,200.00	-7,200.00			0.00	0.00	7,200.00	-7,200.00
5432 Clinic Training Expenses - Coaches	425.00	500.00	-75.00			0.00			0.00			0.00			0.00	425.00	500.00	-75.00
5433 Clinic Training Expenses - Referees		3,250.00	-3,250.00			0.00			0.00			0.00			0.00	0.00	3,250.00	-3,250.00

**AYSO - Region 1C60**  
**Budget vs. Actuals: P&L - FY25 P&L Classes**  
 July 2024 - June 2025

Column1	1 CORE			2 EXTRA			3 SPRING			4 ALL-STARS			5 GRAD SERIES			TOTAL		
	Actual	Budget	over Budget	Actual2	Budget3	over Budget4	Actual5	Budget6	over Budget7	Actual8	Budget9	over Budget10	Actual11	Budget12	over Budget13	Actual14	Budget15	over Budget16
5434 Clinic Training Expenses - Other	8,691.30	32,000.00	-23,308.70			0.00			0.00			0.00			0.00	8,691.30	32,000.00	-23,308.70
5706 Volunteer Membership Program & Screening	5,340.00	10,000.00	-4,660.00			0.00			0.00			0.00			0.00	5,340.00	10,000.00	-4,660.00
7401 Travel - Other		11,250.00	-11,250.00			0.00			0.00			0.00			0.00	0.00	11,250.00	-11,250.00
7430 Conferences/Meetings	4,446.43	15,650.00	-11,203.57			0.00			0.00	963.33	1,600.00	-636.67			0.00	5,409.76	17,250.00	-11,840.24
7431 Section/NAGM		3,050.00	-3,050.00			0.00			0.00			0.00			0.00	0.00	3,050.00	-3,050.00
7515 Phone/Internet/website	172.69		172.69			0.00			0.00			0.00			0.00	172.69	0.00	172.69
7535 Postage	45.85	250.00	-204.15			0.00			0.00			0.00			0.00	45.85	250.00	-204.15
7540 Freight paid for uniforms and equipment	180.55	1,500.00	-1,319.45	193.66		193.66			0.00			0.00			0.00	374.21	1,500.00	-1,125.79
7610 Computer Software (Software & Subscriptions)		1,000.00	-1,000.00			0.00			0.00			0.00			0.00	0.00	1,000.00	-1,000.00
7625 Office Supplies	65.76	500.00	-434.24			0.00			0.00			0.00			0.00	65.76	500.00	-434.24
7695 Miscellaneous Supplies	241.12	1,200.00	-958.88			0.00			0.00			0.00			0.00	241.12	1,200.00	-958.88
8305 Bank and Credit Card Fees	1,855.78	6,886.00	-5,030.22	1,048.02	1,562.40	-514.38		696.00	-696.00	112.09	443.00	-330.91	18.65	135.00	-116.35	3,034.54	9,722.40	-6,687.86
<b>Total Expenditures</b>	<b>\$ 89,923.96</b>	<b>\$ 230,676.50</b>	<b>-\$ 140,752.54</b>	<b>\$ 26,944.04</b>	<b>\$ 52,052.92</b>	<b>-\$ 25,108.88</b>	<b>\$ 158.34</b>	<b>\$ 8,496.00</b>	<b>-\$ 8,337.66</b>	<b>\$ 1,075.42</b>	<b>\$ 21,307.00</b>	<b>-\$ 20,231.58</b>	<b>\$ 18.65</b>	<b>\$ 2,195.00</b>	<b>-\$ 2,176.35</b>	<b>\$ 118,120.41</b>	<b>\$ 314,727.42</b>	<b>-\$ 196,607.01</b>
<b>Net Operating Revenue</b>	<b>\$ 83,798.77</b>	<b>-\$ 14,896.50</b>	<b>\$ 98,695.27</b>	<b>\$ 10,280.96</b>	<b>-\$ 5,312.92</b>	<b>\$ 15,593.88</b>	<b>-\$ 158.34</b>	<b>\$ 14,124.00</b>	<b>-\$ 14,282.34</b>	<b>\$ 2,344.58</b>	<b>-\$ 1,527.00</b>	<b>\$ 3,871.58</b>	<b>\$ 341.35</b>	<b>\$ 2,305.00</b>	<b>-\$ 1,963.65</b>	<b>\$ 96,607.32</b>	<b>-\$ 5,307.42</b>	<b>\$ 101,914.74</b>
<b>Net Revenue</b>	<b>\$ 83,798.77</b>	<b>-\$ 14,896.50</b>	<b>\$ 98,695.27</b>	<b>\$ 10,280.96</b>	<b>-\$ 5,312.92</b>	<b>\$ 15,593.88</b>	<b>-\$ 158.34</b>	<b>\$ 14,124.00</b>	<b>-\$ 14,282.34</b>	<b>\$ 2,344.58</b>	<b>-\$ 1,527.00</b>	<b>\$ 3,871.58</b>	<b>\$ 341.35</b>	<b>\$ 2,305.00</b>	<b>-\$ 1,963.65</b>	<b>\$ 96,607.32</b>	<b>-\$ 5,307.42</b>	<b>\$ 101,914.74</b>

Wednesday, Dec 04, 2024 04:46:59 PM GMT-8 - Cash Basis

Net Clinics revenue, as of 11/30/24 **8,168.70**  
 Snack bar, net revenue 11/30/24 **2,333.81**

**CORE - November activity:**  
 Registration fees 865.00  
 Fundraiser - Cono Loci ice cream 180.00  
 Money received for uniform purchases 830.00

**Closing Ceremonies:**  
 Futboleros 1,600.00  
 Arturo Rey (50%) deposit 691.00  
 Total Charges to account 5274 for November **2,830.70**

\*\* Region 13 Thanksgiving tournament - food for volunteers  
 (to be reimbursed) **1,262.45**

AYSO - Region 1C60

1125 CHASE BUS TOTAL SAV (...3957), Period Ending 11/30/2024

RECONCILIATION REPORT

Reconciled on: 12/03/2024

Reconciled by: Maria Reyes

Any changes made to transactions after this date aren't included in this report.

Summary

USD

Statement beginning balance.....	145,054.74
Checks and payments cleared (0).....	0.00
Deposits and other credits cleared (1).....	1.14
Statement ending balance.....	<u>145,055.88</u>

Register balance as of 11/30/2024.....	145,055.88
--	------------

Details

Deposits and other credits cleared (1)

DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
11/29/2024	Deposit		Chase Bank	1.14
<b>Total</b>				<b>1.14</b>

AYSO - Region 1C60

2150 Divvy Credit Card Payable, Period Ending 11/30/2024

RECONCILIATION REPORT

Reconciled on: 12/03/2024

Reconciled by: Maria Reyes

Any changes made to transactions after this date aren't included in this report.

Summary

USD

Statement beginning balance.....	8,439.64
Charges and cash advances cleared (17).....	2,713.47
Payments and credits cleared (1).....	-8,439.64
Statement ending balance.....	<u>2,713.47</u>

Register balance as of 11/30/2024.....	2,713.47
Cleared transactions after 11/30/2024.....	0.00
Uncleared transactions after 11/30/2024.....	56.75
Register balance as of 12/03/2024.....	<u>2,770.22</u>

Details

Charges and cash advances cleared (17)

DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
11/07/2024	Expense	BD87CA2AB74C1ED6D802B	B MANS TER	314.21
11/07/2024	Expense	8B5F7EEB2BFB0C8E1949F	ANIS CHICKEN & SHISH	193.97
11/09/2024	Expense	9AE0C816BBC3DA94985EA	SAM'S CLUB	236.30
11/09/2024	Expense	B2ACDA937B8D944B858C7	AMAZON	11.69
11/13/2024	Expense	9C7DF932CDD2E2E8763C1	UBER EATS	66.69
11/13/2024	Expense	F7CF8C5130296F55E8C31	UBER EATS	234.96
11/13/2024	Expense	B7510E6FC6457552C9D4D	BIOMETRICS ALL INC	25.00
11/16/2024	Expense	B470B066E316464880027	SMART & FINAL	79.74
11/18/2024	Expense	9AD545DEF87A26AFD9264	LA MONARCA BAKERY	51.40
11/18/2024	Expense	86708FAFF443F05D71F82	HAPPY DONUT	68.50
11/18/2024	Expense	974848541A8E0F274774C	UBER EATS	119.98
11/18/2024	Expense	7689C47E0BB2488294F8D	RALPHS	40.08
11/18/2024	Expense	31A8233F63C752E937BAA	UBER EATS	19.23
11/27/2024	Expense	1CE9BB51AFC1D6D71BDA5	UBER EATS	237.02
11/28/2024	Expense	28EDA9016C5F1DF1E5A6C	STERLING VOLUNTEERS	475.00
11/30/2024	Expense	9CBFDED579697B179B4F3	JERSEY MIKE'S SUBS	269.85
11/30/2024	Expense	39F2D20D03844517FEA1A	JERSEY MIKE'S SUBS	269.85
<b>Total</b>				<b>2,713.47</b>

Payments and credits cleared (1)

DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
11/01/2024	Expense		divvy Inc.	-8,439.64
<b>Total</b>				<b>-8,439.64</b>

Additional Information

Uncleared charges and cash advances after 11/30/2024

DATE	TYPE	REF NO.	PAYEE	AMOUNT (USD)
12/02/2024	Expense	CF011142B1FA205D828F1	HAPPY DONUT	56.75
<b>Total</b>				<b>56.75</b>

# AYSO - Region 1C60

## Statement of Activity by Class

July - November, 2024

	1 CORE	2 EXTRA	3 SPRING	4 ALL-STARS	5 GRAD SERIES	TOTAL
<b>Revenue</b>						
4005 Registration Fees	168,510.00	50,660.00		3,600.00	360.00	\$223,130.00
4005.1 Registration fees - EXTRA	7,100.00	-7,100.00				\$0.00
4005.2 Region Supported Discount	-1,125.00	-4,000.00				\$ -5,125.00
<b>Total 4005 Registration Fees</b>	<b>174,485.00</b>	<b>39,560.00</b>		<b>3,600.00</b>	<b>360.00</b>	<b>\$218,005.00</b>
4006 Registration Fee Refunds	-9,275.25	-560.00		-180.00		\$ -10,015.25
4007 Early Registration Discount	-16,230.00	-1,140.00				\$ -17,370.00
4008 Multi - Child Discount	-695.00	-100.00				\$ -795.00
4010 Merchandise Revenue		465.00				\$465.00
4016 Area Registration Fees		-1,000.00				\$ -1,000.00
4023 Tournament - Referee Commitment Refund	0.00					\$0.00
4024 Concessions	6,419.46					\$6,419.46
4040 Fundraising - Other	17,040.00					\$17,040.00
4040.1 Fundraising - Community Businesses	218.50					\$218.50
<b>Total 4040 Fundraising - Other</b>	<b>17,258.50</b>					<b>\$17,258.50</b>
4310 Sponsors/Contributions/Donations	256.50					\$256.50
4959 Other Income						\$0.00
4959.1 Other Inc - Cancellation Fees	1,697.50					\$1,697.50
<b>Total 4959 Other Income</b>	<b>1,697.50</b>					<b>\$1,697.50</b>
5703 Payments to AYSO - Registration Fees	-200.00					\$ -200.00
9105 Interest Income	6.02					\$6.02
<b>Total Revenue</b>	<b>\$173,722.73</b>	<b>\$37,225.00</b>	<b>\$0.00</b>	<b>\$3,420.00</b>	<b>\$360.00</b>	<b>\$214,727.73</b>
<b>GROSS PROFIT</b>	<b>\$173,722.73</b>	<b>\$37,225.00</b>	<b>\$0.00</b>	<b>\$3,420.00</b>	<b>\$360.00</b>	<b>\$214,727.73</b>
<b>Expenditures</b>						
5101 Uniforms - Players - TAX PAID	22,142.58	13,414.95				\$35,557.53
5102 Uniforms - Coaches - TAX PAID	2,487.36					\$2,487.36
5103 Uniforms - Referees - TAX PAID	4,293.98					\$4,293.98
5104 Uniforms - Other - TAX PAID		8,312.41				\$8,312.41
5111 Field expenses	3,020.89					\$3,020.89
5130 Equipment - TAX PAID	12,175.08		31.73			\$12,206.81
5140 Storage Fees	200.00					\$200.00
5225 Concession Expenses	4,085.65					\$4,085.65
5228 Tournament/National Games Entry Fees	1,000.00	3,525.00				\$4,525.00
5255 Ads/Social Media/Newsletter/Yearbook/Pictures	5,085.80					\$5,085.80
5272 Awards & Trophies TAX PAID	7,654.12		126.61			\$7,780.73
5274 Volunteer Recognition	4,418.67					\$4,418.67
5432 Clinic Training Expenses - Coaches	425.00					\$425.00
5434 Clinic Training Expenses - Other	8,691.30					\$8,691.30
5706 Volunteer Membership Program & Screening	5,340.00					\$5,340.00
7430 Conferences/Meetings	4,446.43			963.33		\$5,409.76
7515 Phone/Internet/website	172.69					\$172.69
7535 Postage	45.85					\$45.85
7540 Freight paid for uniforms and equipment	180.55	193.66				\$374.21
7625 Office Supplies	65.76					\$65.76
7695 Miscellaneous Supplies	241.12					\$241.12

# AYSO - Region 1C60

## Statement of Activity by Class

July - November, 2024

	1 CORE	2 EXTRA	3 SPRING	4 ALL-STARS	5 GRAD SERIES	TOTAL
8305 Bank and Credit Card Fees	1,855.78	1,048.02		112.09	18.65	\$3,034.54
<b>Total Expenditures</b>	<b>\$88,028.61</b>	<b>\$26,494.04</b>	<b>\$158.34</b>	<b>\$1,075.42</b>	<b>\$18.65</b>	<b>\$115,775.06</b>
NET OPERATING REVENUE	<b>\$85,694.12</b>	<b>\$10,730.96</b>	<b>\$ -158.34</b>	<b>\$2,344.58</b>	<b>\$341.35</b>	<b>\$98,952.67</b>
NET REVENUE	<b>\$85,694.12</b>	<b>\$10,730.96</b>	<b>\$ -158.34</b>	<b>\$2,344.58</b>	<b>\$341.35</b>	<b>\$98,952.67</b>

# AYSO - Region 1C60

## Statement of Financial Position

As of November 30, 2024

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1100 TOTAL BUS CHK (...2350)	166,618.71
1125 CHASE BUS TOTAL SAV (...3957)	145,055.88
<b>Total Bank Accounts</b>	<b>\$311,674.59</b>
Other Current Assets	
1540 Prepaid Expenses	0.00
1600 Payment due from AYSO Office	2,000.00
<b>Total Other Current Assets</b>	<b>\$2,000.00</b>
<b>Total Current Assets</b>	<b>\$313,674.59</b>
Fixed Assets	
1710 Fixed Assets	21,573.50
<b>Total Fixed Assets</b>	<b>\$21,573.50</b>
<b>TOTAL ASSETS</b>	<b>\$335,248.09</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 Accounts Payable	0.00
<b>Total Accounts Payable</b>	<b>\$0.00</b>
Credit Cards	
2150 Divvy Credit Card Payable	2,713.47
<b>Total Credit Cards</b>	<b>\$2,713.47</b>
Other Current Liabilities	
2400 Deferred sponsors/contributions	0.00
2510 Deferred Registration Fees	0.00
2510.1 Deferred Registration Fees - EXTRA	0.00
2510.2 Deferred Registration Fees - Clinics	0.00
<b>Total 2510 Deferred Registration Fees</b>	<b>0.00</b>
California Department of Tax and Fee Administration Payable	0.00
<b>Total Other Current Liabilities</b>	<b>\$0.00</b>
<b>Total Current Liabilities</b>	<b>\$2,713.47</b>
<b>Total Liabilities</b>	<b>\$2,713.47</b>
Equity	
30000 Opening Balance Equity	70,427.28
32000 Retained Earnings	163,154.67
Net Revenue	98,952.67
<b>Total Equity</b>	<b>\$332,534.62</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$335,248.09</b>

- (3) **All-Stars** – The Area Referee Administrator shall formulate a plan to ensure that all All-Stars pool games are officiated by qualified referees, determined to be qualified to referee the 10U, 12U, and 14U games they are assigned to at the All-Star level of play.
- (i) **Section and Area All-Stars** – For 10U and 12U games, and for 14U Area All Stars games, the Regional Referee Administrator from the Referee Host Region shall assign a referee and both the Home Team and the Away Team shall furnish one Team Referee to act as Assistant Referees for the game following their respective team's game, or for the first game of the day on that field if there are three (3) or fewer games on that field on that day. For 14U Section All Stars pool games, and for the first game of the day in all Divisions when there are four (4) or more games on any given field, on that day, a full three-person referee team shall be scheduled by the Regional Referee Administrator from the Referee Host Region (see Section 11) giving precedence to the At-large referees submitted by the regions per Section 18(b)(1).
- (ii) **Regional Stars** – For all Regional Stars games, the Home Team shall furnish two Team Referees and the Away Team shall furnish one Team Referee for the game following the game their team is playing, or for the first game of the day on that field if there are three (3) or fewer games on that field on that day. These individuals will determine who will act as Referee and who will act as Assistant Referee. If the referees do not agree, then the game will not be played. If the referees agree to officiate the game, the score of the game shall be final. For the first Regional Stars game of the day on any given field, when there are four (4) or more games on that field, on that day, then a full three person referee team shall be scheduled by the Regional Referee Administrator from the Referee Host Region (see Section 11) giving precedence to the At-large referees submitted by the regions per Section 18(b)(1).

Section All Stars	14U	1 At-large Qualifying Advanced Referee or Advanced Candidate	1 At-large Qualifying Intermediate Referee or Intermediate Candidate
	12U	1 At-large Qualifying Intermediate Referee or Intermediate Candidate	1 Team Referee, Regional since September
	10U	1 At-large Qualifying Intermediate Referee or Regional Referee with 1 year minimum in grade	1 Team Referee, Regional since September
Area All Stars	14U	1 At-large Qualifying Advanced Referee or Advanced Candidate	1 Team Referee, Intermediate or Intermediate Candidate
	12U	1 At-large Qualifying Intermediate Referee or Intermediate Candidate	1 Team Referee, Regional since September
	10U	1 At-large Qualifying Intermediate Referee or Regional Referee with 1 year minimum in grade	1 Team Referee, Regional since September
Regional Stars	12U	1 Team Referee, Intermediate Candidate or Regional with 1 year minimum in grade	1 Team Referee, Regional
	10U	1 Team Referee, Regional since September	1 Team Referee, Regional